Issued under P.A. 2 of 1968, as amended. Filing is mandatory.  Local Government Type:  City Township Village	Other	Local Government Name: Chelsea Area Construction	n Agency		County Washte			
Audit Date	Opinion Da			ate Accountant R			o State:	
·			June 16, 2004					
We have audited the financial statements with the Statements of the Governmenta Counties and Local Units of Government	I Accountin	ng Standards Board (GASB)	and the Ui	niform Reporting				
We affirm that:  1. We have complied with the <i>Bulletin fo</i> 2. We are certified public accountants re			ent in Mich	igan as revised.				
We further affirm the following. "Yes" responder recommendations.	ponses hav	ve been disclosed in the finar	ncial statem	ents, including the	e notes, or in t	he re	port of comments	
yes	nt units/fun uni	elow: Inds/agencies of the local unit its in one or more of this unit compliance with the Uniform e conditions of either an orde rgency Municipal Loan Act. Investments which do not or 1982, as amended [MCL 38. Inquent in distributing tax reve e Constitutional requirement t year. If the plan is more the contributions are due (paid rds and has not adopted an a ed an investment policy as re-	s unreserve Accounting r issued uncomply with s 1132]) enues that v (Article 9, S nan 100% fuduring the y applicable p	ed fund balances/r p and Budgeting A der the Municipal F statutory requirem were collected for ection 24) to fund unded and the ov year). olicy as required	etained earning ct (P.A. 2 of 1 in	ngs (F 1968, its re ) of 1 g uni arned dits a	as amended). equirements, or ar 943, as amended it. d pension benefits are more than the	
We have enclosed the following:				Enclosed	To Be Forwarde	·d	Not Required	
The letter of comments and recommenda	ations.							
Reports on individual federal assistance	programs (	(program audits).					$\boxtimes$	
Single Audit Reports (ASLGU).							$\boxtimes$	
Certified Public Accountant (Firm Name)	PI	LANTE & MORA	N. PLI					
Street Address City			State		ZIP			
350 South Main Street, Suite 200 Ann Arbor			MI 48104					
Accountant Signature					1 ****	1		
Plante & Moran, A	<i>0</i>							

Financial Report February 29, 2004



	Contents
Report Letter	I
General Purpose Financial Statements	
Combined Balance Sheet - Governmental Funds and Account Group	2
Statement of Revenue, Expenditures, and Changes in Fund Balance - General Fund and Soil Erosion Fund	3
Statement of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual - General Fund	4
Notes to Financial Statements	5-8







Suite 200 Suite 200 350 S. Main St. Ann Arbor, MI 48104 Tel: 734.665.9494 Fax: 734.665.0664 plantemoran.com

#### Independent Auditor's Report

To the Board of Directors Chelsea Area Construction Agency

We have audited the accompanying general purpose financial statements of Chelsea Area Construction Agency as of February 29, 2004 and for the year then ended. These general purpose financial statements are the responsibility of Chelsea Area Construction Agency's management. Our responsibility is to express an opinion on these general purpose financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the general purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall general purpose financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the general purpose financial statements referred to above present fairly, in all material respects, the financial position of Chelsea Area Construction Agency as of February 29, 2004 and the results of its operations for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Plante & Moran, PLLC

May 12, 2004



## Combined Balance Sheet Governmental Funds and Account Group February 29, 2004

	Governme	ntal Funds	General	Total		
		Soil Fixed Assets		(Memoran	ndum Only)	
	General	Erosion	Account			
	Fund	Fund	Fund Group		2003	
Assets						
Cash (Note 2)	\$ 469,716	\$ 59,344	\$ -	\$ 529,060	\$ 405,921	
Due from Soil Erosion Fund	53,525	_	<u>-</u>	53,525	-	
Other current assets	3,501	-	-	3,501	358	
Capital assets (Note 3)			34,792	34,792	34,792	
Total assets	\$526,742	<u>\$59,344</u>	\$ 34,792	\$620,878	<u>\$441,071</u>	
Liabilities and Fund Equity						
Liabilities						
Accrued liabilities	\$ 16,938	\$ -	\$ -	\$ 16,938	\$ 11,243	
Due to General Fund		53,525		53,525		
Total liabilities	16,938	53,525	-	70,463	11,243	
Fund Equity						
Investment in general fixed assets	-	-	34,792	34,792	34,792	
Fund balance:						
Designated (Note 1)	380,000	-	-	380,000	80,743	
Unreserved and undesignated	129,804	5,819		135,623	314,293	
Total fund equity	509,804	5,819	34,792	550,415	429,828	
Total liabilities and						
fund equity	\$526,742	<u>\$59,344</u>	\$ 34,792	\$620,878	<u>\$441,071</u>	



# Statement of Revenue, Expenditures, and Changes in Fund Balance

			Soil		Total			
	General		Erosion		(Memoran		dum Only)	
	Fund		Fund			2004	-	2003
Revenue								
Permits	\$	500,776	\$	_	\$	500,776	\$	497,046
Inspection fees		_		6,845		6,845		_
Miscellaneous revenue		3,178		-		3,178		15,498
Interest income		4,087		499		4,586		5,441
Total revenue		508,041		7,344		515,385		517,985
Expenditures								
Salaries		107,919		-		107,919		112,329
Payroll taxes		8,443		-		8,443		8,874
Workers' compensation		1,223		-		1,223		828
Medical expense		13,568		-		13,568		11,109
Pension		7,268		-		7,268		7,206
Commission expense		265		-		265		1,165
Vehicle expense		8,000		-		8,000		4,900
Equipment rental		831		-		831		228
Insurance		1,500		-		1,500		3,414
Professional services		9,848		-		9,848		8,201
Telephone		7,610		-		7,610		8,361
Miscellaneous		2,221		1,525		3,746		6,631
Inspections		198,933		-		198,933		176,706
Dues and subscriptions		2,071		-		2,071		1,962
Education and training		375		-		375		442
Office rent		9,000		-		9,000		9,000
Repair and maintenance		1,668		-		1,668		-
Office expense		11,430		-		11,430		6,916
Charitable contributions		1,100		-		1,100		-
Capital outlay			_				_	1,330
Total expenditures		393,273		1,525		394,798		369,602
Excess of Revenue Over Expenditures		114,768		5,819		120,587		148,383
Fund Balance - Beginning of year		395,036				395,036		246,653
Fund Balance - End of year	\$	509,804	\$	5,819	\$	515,623	\$	395,036



## Statement of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual - General Fund Year Ended February 29, 2004

						Variance		
						Favorable		
	Budget			Actual	(Un	favorable)		
Davission	<u> </u>							
Revenue Permits	\$	510,305	\$	E00 774	¢	(0 E20)		
Miscellaneous revenue	Ф	3,000	Ф	500,776 3,178	\$	(9,529) 178		
Interest income		•						
interest income		3,000		4,087		1,087		
Total revenue		516,305		508,041		(8,264)		
Expenditures								
Salaries		105,800		107,919		(2,119)		
Payroll taxes		10,000		8,443		1,557		
Workers' compensation		1,200		1,223		(23)		
Medical expense		9,700		13,568		(3,868)		
Pension		9,700		7,268		2,432		
Commission expense		-		265		(265)		
Vehicle expense		6,500		8,000		(1,500)		
Equipment rental		1,000		831		169		
Insurance		4,000		1,500		2,500		
Professional services		14,300		9,848		4,452		
Telephone		7,700		7,610		90		
Miscellaneous		2,100		2,221		(121)		
Inspections		276,255		198,933		77,322		
Dues and subscriptions		2,500		2,071		429		
Education and training		12,000		375		11,625		
Office rent		9,000		9,000		-		
Repair and maintenance		1,600		1,668		(68)		
Office expense		10,450		11,430		(980)		
Charitable contributions		-		1,100		(1,100)		
Capital outlay	_	2,500				2,500		
Total expenditures	_	486,305		393,273		93,032		
Excess of Revenue Over Expenditures	<u>\$</u>	30,000		114,768	\$	84,768		
Fund Balance - March 1, 2003				395,036				
Fund Balance - February 29, 2004			\$	509,804				



## Notes to Financial Statements February 29, 2004

#### **Note I - Summary of Significant Accounting Policies**

The accounting policies of the Chelsea Area Construction Agency (the "Agency") conform to accounting principles generally accepted in the United States of America as applicable to governmental units. The following is a summary of the significant accounting policies:

**Reporting Entity** - The Agency is governed by a Board of Directors that is appointed by participating municipalities. The Agency was formed effective February 8, 2000 through a cooperative interlocal agreement between the City of Chelsea, Dexter Township, Lima Township, Lyndon Township, Sharon Township, and Sylvan Township. The Agency provides building, electrical, mechanical, and plumbing permits, along with other related services, to residents of these communities.

The accompanying general purpose financial statements have been prepared in accordance with criteria established by the Governmental Accounting Standards Board for determining the various governmental organizations to be included in the reporting entity. Based on the significance of any operational or financial relationships with the Agency, there are no component units to be included in these financial statements.

#### **Fund Accounting**

The accounts of the Agency are organized on the basis of a General Fund, a Soil Erosion Fund, and a General Fixed Assets Account Group, each of which is considered a separate accounting entity. The General Fund contains the records of the ordinary activities of the Agency. General Fund activities are financed primarily through the issuance of various permits and other sources. The Soil Erosion Fund contains only the activity associated with providing inspection services related to soil erosion. Soil Erosion Fund activities are financed by the fees charged for inspection services.

## **Basis of Accounting**

The modified accrual basis of accounting is used. Modifications in such method from the accrual basis are as follows:

- a. Payments for inventoriable types of supplies are recorded as expenditures at the time of purchase.
- b. Normally, expenditures are not divided between years by the recording of prepaid expenditures.



## Notes to Financial Statements February 29, 2004

#### Note I - Summary of Significant Accounting Policies (Continued)

**Fixed Assets** - Fixed assets purchased are recorded as expenditures at the time of purchase. Such assets are capitalized at cost in the General Fixed Assets Account Group. Gifts or contributions are recorded at fair market value at the time received. No depreciation has been provided on general fixed assets.

The General Fixed Assets Account Group is not a fund and does not involve the measurement of results of operations.

**Designated Fund Balance** - A portion of the fund balance has been designated by the Board of Directors for the eventual construction of an office facility for the Agency.

**Charitable Contributions** - The expenditures for charitable contributions may not be in conformity with Michigan statutes. The Agency's legal counsel is currently looking into whether these expenditures are allowable within context of the cooperative interlocal agreement and Michigan statutes.

**Related Parties** - The Agency rents its office space from Sylvan Township for a total of \$750 per month.

Other accounting policies are disclosed in other notes to the financial statements.

#### Note 2 - Cash

The Agency's cash is comprised of bank deposits that are reflected in the accounts of the bank (without the recognition of checks written but not yet cleared or of deposits in transit) at \$548,202. Of that amount, \$100,000 was covered by federal depository insurance and the remainder was uninsured and uncollateralized. The Agency believes that due to the dollar amounts of cash deposits and the limits of FDIC insurance, it is impractical to insure all bank deposits. As a result, the Agency evaluates each financial institution with which it deposits Agency funds and assesses the level of risk of each institution; only those institutions with an acceptable estimated risk level are used as depositories.



## Notes to Financial Statements February 29, 2004

#### **Note 3 - Capital Assets**

A summary of fixed assets follows:

	E	Balance							
	March I,						February 29,		
	2003 Additions Del				etions		2004		
Office furniture and equipment	\$	14,532	\$	-	\$	-	\$	14,532	
Leasehold improvements Software		12,225 8,035				<u>-</u>		12,225 8,035	
Total	\$	34,792	\$		\$		\$	34,792	

#### Note 4 - Line of Credit

At February 29, 2004, the Agency had a \$20,000 unsecured line of credit with a bank, bearing interest at 5 percent. At February 29, 2004, the Agency had no outstanding borrowings on this line of credit. The line of credit may not be in conformity with Michigan statutes. The Agency's legal counsel is currently looking into whether a line of credit is allowable within the context of the cooperative interlocal agreement and Michigan statutes.

## Note 5 - Budget Information

The annual budget is prepared and adopted by the Agency's Board of Directors; subsequent amendments are approved by the Board of Directors. The budget was not amended during the year ended February 29, 2004.

The budget statement (statement of revenue, expenditures, and changes in fund balance - budget and actual - General Fund) is presented on the same basis of accounting used in preparing the adopted budget.

The budget has been adopted on an activity basis; expenditures at this level in excess of amounts budgeted are a violation of Michigan law. A comparison of actual results of operations to the General Fund budget as adopted by the Township Board is included in the general purpose financial statements. This comparison includes expenditure budget overruns. All expenditures were approved by the Board; however, formal budget amendments were not adopted for the various budget overruns. These budget overruns were covered by the budgeted surplus.



## Notes to Financial Statements February 29, 2004

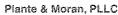
#### Note 6 - Risk Management

The Agency is exposed to various risks of loss related to property loss, torts, errors and omissions, and employee injuries (workers' compensation), as well as medical benefits provided to employees. The Agency has purchased commercial insurance for workers' compensation, medical, health, and life and disability claims.

#### **Note 7 - Defined Contribution Retirement Plan**

The Agency provides pension benefits for all its employees through a defined contribution plan. In a defined contribution plan, benefits depend solely on amounts contributed to the plan plus investment earnings. Employees become participants in the plan immediately. Employees may make voluntary contributions totaling 4 percent of the employee's includable compensation. The Agency has committed to and is currently making contributions totaling 3 percent of includable compensation. Also, the Agency will make a matching contribution totaling 100 percent of the employee's own contribution. Full vesting takes place immediately for all contributions and related account earnings. The Agency contributed \$7,812 during the current year, and employees contributed \$4,464.







Suite 200 350 S. Main St. Ann Arbor, MI 48104 Tel: 734.665.9494 Fax: 734.665.0664 plantemoran.com

May 12, 2004

Members of Agency Board Chelsea Area Construction Agency 18027 Old US 12, Suite 100 Chelsea, Michigan 48118

Dear Board Members:

We have recently completed our audit of the financial statements of the Chelsea Area Construction Agency for the year ended February 29, 2004. As a result of our engagement, we offer the following comments and recommendations for your consideration. For your information, we have also provided certain legislative issues that could affect the Agency.

#### COMMENTS ON FINANCIAL RESULTS/ PLANNING/CONTROLS

Overall Results – The Agency was able to increase the general fund fund balance for the end of its second fiscal year to approximately \$510,000. Since the agency is planning on further growths and eventual expansion to a new facility, the increase in the fund balance is essential to its health and long-term planning. Fund Balance will also help the Agency level out the financial impact of peaks and valleys in the construction activity of the area. We again encourage the Agency to take a more formal step in regards to planning by developing 1) a long term capital improvement plan which would identify not only the cost but also the proposed funding method and 2) a 5 year financial plan for the general fund which would integrate the capital improvement plan and project the ability of the Agency to maintain or improve services to the residents under various revenue assumptions. We would be happy to help these plans and templates to the extent needed.

<u>Condition of Accounting Records and Controls</u> – The Agency records were found to be in good condition thanks to the efforts of the employees and the contract accountant. Since strong controls and procedures promote timely and accurate recording of financial transactions and provide pertinent information regarding the sources and uses of funds, we encourage the Agency to continue to modify existing controls as future financial activities change.

One such modification we recommend making is a daily or periodic reconciliation of the issued permits to cash receipts and deposits. This reconciliation should be performed by Bruce McConnell as he does not participate in the collection, deposit, or recording of cash. By making this modification to your regular procedures, the Agency will further improve the internal control environment and further safeguard the Agency's cash assets.



May 12, 2004

#### **BUDGET VARIANCES**

As in the previous year, there were instances of noncompliance with the Uniform Accounting and Budgeting Act, wherein actual expenditures exceeded budgeted expenditures. Since the budget process includes a great deal of estimating, it is not unusual for significant variances to develop. We encourage the Agency to monitor expenditures and appropriately amend these budgets to maintain compliance with State budget regulations or adopt the budget on a total fund basis and monitor that level throughout the year.

#### **CHARITABLE CONTRIBUTIONS**

During the course of the audit, two charitable contributions were noted. Charitable contributions may not be in conformity with Michigan statutes. These transactions total \$1,100 and have been specifically identified in the financial statements.

## FORMALIZATION OF VARIOUS POLICIES

As the Agency continues to grow and as Board membership may change over time, it is important that the various Agency policies are written and formally adopted by the board to ensure continuity and consistency. We recommend the Agency create and adopt formal policies for these items (some of which are required by Michigan Public Acts):

- Asset capitalization threshold
- Allowable investments
- Credit card usage
- Record retention
- Wire transfers

We would be happy to provide examples of such policies at the agency's request.

## CREATION OF ADDITIONAL GOVERNMENTAL FUNDS

During the fiscal year ended February 29, 2004, the Agency created a new fund for the purpose of separately recording and reporting activity related to providing soil erosion inspections. If this fund will continue to be reported separately in the Agency's financial statements, a separate budget should be adopted.

Also, it was brought to our attention that the Agency is considering creating an additional fund to maintain assets to be used for the construction of a new office facility. As we communicated to you in a memo dated March 6, 2004, although it is acceptable to create a new fund for this purpose, continuing to designate a portion of the fund balance in the General Fund for future purposes would be appropriate as well. With the adoption of



Members of Agency Board Chelsea Area Construction Agency

May 12, 2004

GASB 34 effective March 1, 2004, the Agency's audited financial statements for the year ended February 28, 2005 will implement a new financial reporting model, one which will show all activity of the Agency on an entity-wide basis. The individual funds will be reported in aggregate, as well as on an individual basis.

#### NEW FINANCIAL REPORTING MODEL

As we discussed above and in the prior year, the Governmental Accounting Standards Board has finalized its new financial statement reporting model. Some of the changes in this model include:

- A "Management's Discussion and Analysis" section
- Entity-wide financial statements (balance sheet and operating statement) prepared on a full accrual basis.
- A new definition of enterprise activities (probably any activity that charges its users a fee that is intended to finance the majority of operating costs)
- Capital assets and their related depreciation will be reported

It would be an understatement to say that this new reporting model will have a significant impact on the Agency financial statements. The new reporting model calls for implementation by the Agency in the year beginning March 1, 2004.

There are some short-term steps the Agency could take in the near future to begin preparations to implement the new reporting model. This would include creating a fixed asset listing, based on physical observation and estimates. If you have any questions, Plante & Moran will be available to provide any education necessary related to understanding the new statements.

We would like to thank the Agency staff for the cooperation we received in completing this year's audit. Please contact us if you have any questions or comments related to our suggestions, or if we can be of any help in their implementation.

Very truly yours,

PLANTE & MORAN, PLLC

David H. Helisek

Brian J. Camiller

plante moran